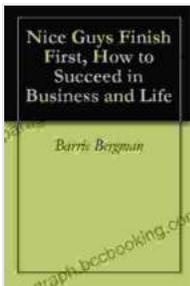


Nice Guys Finish First: How to Succeed in Business and Life

In his classic book, *Nice Guys Finish First*, Dale Carnegie teaches readers how to succeed in business and life by being nice. Carnegie argues that being nice is not only the right thing to do, but it is also the smart thing to do. Nice people are more likely to be liked and trusted, and they are more likely to build strong relationships that can lead to success.



Nice Guys Finish First, How to Succeed in Business and Life by Waqas Ahmed

★★★★☆ 4.3 out of 5

Language : English
File size : 807 KB
Text-to-Speech : Enabled
Screen Reader : Supported
Enhanced typesetting : Enabled
Word Wise : Enabled
Print length : 194 pages
Lending : Enabled



Carnegie provides a wealth of practical advice on how to be nice, including:

- Smile and make eye contact.
- Be polite and respectful.
- Listen to others and show empathy.
- Help others without expecting anything in return.

- Be honest and trustworthy.

Carnegie also emphasizes the importance of forgiveness. He argues that holding on to grudges only hurts you in the long run. When you forgive others, you free yourself from the past and open yourself up to new possibilities.

Nice Guys Finish First is a timeless classic that has helped millions of people achieve success in business and life. Carnegie's advice is simple and straightforward, but it is also powerful and effective. If you want to succeed, be nice. It's the smart thing to do.

About the Author

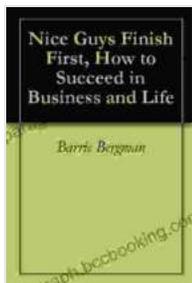
Dale Carnegie was an American writer and lecturer. He is best known for his book *How to Win Friends and Influence People*, which has sold over 30 million copies and has been translated into more than 30 languages. Carnegie also wrote several other books, including *Nice Guys Finish First* and *How to Stop Worrying and Start Living*.

Carnegie was born in Maryville, Missouri, in 1888. He attended Warrensburg State Teachers College and then worked as a salesman. In 1912, he founded the Dale Carnegie Institute, which taught public speaking and interpersonal skills. Carnegie's courses were a huge success, and he soon became one of the most sought-after lecturers in the world.

Carnegie died in New York City in 1955. He was 66 years old.

Nice Guys Finish First is a must-read for anyone who wants to succeed in business and life. Carnegie's advice is timeless and effective, and it can

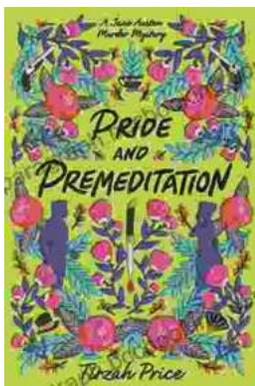
help you achieve your goals. If you want to be successful, be nice. It's the smart thing to do.



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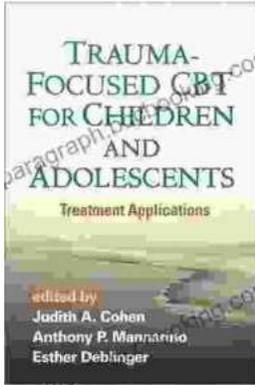
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